

# Alan Dye

## *Curriculum Vitae*

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### ***PROFESSIONAL EXPERIENCE IN HIGHER EDUCATION***

Barnard College, Department of Economics, Sept. 1995-present, Assistant Professor  
Columbia University, Department of History, Assistant Professor (by courtesy), 2002-present  
Yale University, Department of Economics, 2002, Visiting Assistant Professor  
University of Michigan—Ann Arbor, Department of Economics, 1994-1995, Visiting Assistant Professor  
Universidad Carlos III de Madrid, Spain, Departamento de Economía, 1991-1994, rank equivalent: Assistant Professor

### ***DEGREES IN HIGHER EDUCATION***

Ph.D., University of Illinois at Urbana-Champaign, Economics, degree received 1991, attended 1985-91  
M.A., University of Cincinnati, Economics, degree received 1985, attended 1982-84  
B.A., Texas Tech University, degree received 1981, attended 1978-81

### ***PUBLICATIONS***

#### ***Books***

*Cuban Sugar in the Age of Mass Production: Technology, and the Economics of the Sugar Central, 1899-1929.* Stanford University Press, 1998.

#### ***Articles in Refereed Journals***

- “Factor Endowments and Contract Choice: Why Were Cane Supply Contracts Different in Cuba and Hawaii? 1900-1929,” *Advances in Agricultural Economic History* 1 (2000).
- “Avoiding Holdup: Asset Specificity and Technical Change in the Cuban Sugar Industry, 1899-1929,” *Journal of Economic History* 54 (1994): 628-53.
- “Cane Contracting and Renegotiation: A Fixed Effects Analysis of the Adoption of New Technologies in the Cuban Sugar Industry, 1899- 1929,” *Explorations in Economic History* 31 (1994): 141-75.
- “La producción en masa del azúcar cubano: Economías de gran escala y la elección de la técnica,” *Revista de Historia Económica* 12 (1994): 563-93.
- “Tropical Technology and Mass Production,” *Journal of Economic History*, 53 (1993): 396-99.

### ***Under Revision at Refereed Journals***

- “The Institutional Determinants of the Hawley-Smoot Tariff.” Co-authored with Richard Sicotte. (Pending second revision at the *Journal of Law, Economics, and Organization*).
- “The U.S. Sugar Program and the Cuban Revolution,” Co-authored with Richard Sicotte. (Pending second revision at the *Journal of Economic History*).

### ***Chapters in Edited Volumes***

- “Privately and Publicly Induced Institutional Change: Observations from Cuban Cane Contracting, 1880-1936.” In Stephen Haber, ed. *Political Institutions and Economic Growth in Latin America: Essays in Policy, History and Political Economy*. Hoover Institution, Stanford University, 2000, forthcoming.
- “U.S.-Cuban Trade Cooperation and Its Unraveling.” *Business and Economic History* 28.1 (Winter 1999): 19-32.
- “Why Did Cuban Cane Growers Lose Autonomy?” In *Latin America and the World Economy Since 1800*. Edited by John Coatsworth and Alan Taylor, Harvard University Press, 1998.
- “Paternalism and Protection: The Institutional Response of the European Periphery to Industrialization,” coauthored with Francesco Galassi in Pablo Martín Aceña and James Simpson, eds., *The Economic Development of Spain since 1870*. Aldershot, UK: Edward Elgar, 1995.
- “Privatization in Spain,” coauthored with Rick Chaney, in Werner Baer and Melissa Birch, eds. *Privatization in Latin America: New Roles for the Public and Private Sectors*, pp. 183-200. Westport, Connecticut: Praeger Publishers, 1994.

### ***Commissioned Work (In Progress)***

- “The Institutional Framework.” In Victor Bulmer-Thomas, John Coatsworth, and Roberto Cortés Conde, eds., *The Cambridge Economic History of Latin America. Volume II: The Long Twentieth Century*. Cambridge, Engl.: Cambridge University Press, forthcoming.

### ***Article in Encyclopedia***

- “Commercial Policy—Nontariff Barriers,” in *The Oxford Encyclopedia of Economic History* (forthcoming).

### ***Book Reviews***

- Pendergrast, Mark, *Uncommon Grounds: The History of Coffee and How It Transformed Our World*. New York: Basic Book, 1999. Reviewed in *Journal of Economic History* (2001)
- Ayala, César, *American Sugar Kingdom: The Plantation Economy of the Spanish Caribbean 1898-1934*. Chapel Hill, University of North Carolina Press, 1999. in [www.eh.net](http://www.eh.net) book reviews (Oct. 2000)
- Thorp, Rosemary. *Progress, Poverty and Exclusion: An Economic History of Latin America in the 20<sup>th</sup> Century*. Washington, D.C., IDB, 1999. In *Hispanic American Historical Review* (2001).
- Jeffrey M. Paige, *Coffee and Power: Revolution and the Rise of Democracy in Central America*. In the *Journal of Economic History* (1999).
- Paul J. Dosal, *Power in Transition: The Rise of Guatemala's Industrial Oligarchy, 1871-1994*. In *Journal of Economic History* (1996).
- Enrique Collazo, *Una pelea cubana contra los monopolios*. In *Cuban Studies* (1996).

Manuel Martín and Antonio Malpica, *El Azúcar en el encuentro entre dos mundos*. In *Revista de Historia Económica* (1994).

Joel Mokyr, *The Lever of Riches*. In *Revista de Historia Económica* (1993).

### ***Private Review of Archive Collection***

For the Gale Group, Spanish Publishing Program, for Assessment of Microform Publication, Woodbridge CT. "Braga Brothers Collection: Report for Gale Group, Spanish Publishing Program, Assessment for Microform Publication."

### ***GRANT ACTIVITY***

Smith Richardson Foundation, Junior Faculty Research Grant, 1999-2000

Tinker Research Travel Grant, Institute for Latin American Studies, Columbia University, 2000

Schoff Fund Grant, Columbia University Seminars, 1998

Grant from the Spanish Ministry of Culture for NYC Area Consortium Centennial Commemoration of the Spanish-American War, 1998

Schoff Fund Grant, Columbia University Seminars, 1996

### ***WORKING PAPERS***

"Legislative Shocks and the U.S.-Cuban Sugar Trade: The Seismic Information in Stock Prices." Co-authored with Richard Sicotte.

"How Brinkmanship Saved Chadbourne: Strategy of Desperation in the International Sugar Agreement of 1931." co-authored with Richard Sicotte.

"The U.S. Sugar Tariff and the Cuban Revolution of 1933."

"Congressional Institutions and the Passage of the Hawley-Smoot Tariff. Coauthored with Richard Sicotte

"The Political Economy of Exporting Economic Instability: the US Tariff and the Cuban Revolution of 1933." Barnard Working Paper series, #99-05, coauthored with R. Sicotte.

"The Political Economy of Land Privatization in Argentina: 1810-1856." Co-authored with Sumner La Croix

"Creating Standards for a Market: the Emergence of Outside Contracting for Sugar Cane in Cuba, 1889-1929."

"Organizational Innovation and the Latifundium: the Purpose of the Colono Contract in Cuban Sugar, 1889-1929." Barnard Working Paper series, #99-01.

"Organizational Learning and Institutional Change: Refining the Sugar Cane Contract in Cuba, 1889-1929."

"Adaptation and the 'Grow-or-Buy' Decision: Path Dependence and Cane Contracting Arrangements in Cuba, 1880-1930."

### ***COURSE DEVELOPMENT AND TEACHING***

***Courses prepared for Barnard College Economics Department:***

ECO BC 3066, 3067: Senior Thesis Seminar in Economics

*First offered:*

Fall 2002, Spring 2003

ECO BC 3035: Intermediate Microeconomic Theory, curricular reform	Fall 2001
ECO BC 3099: Academic Seminar for the Kauffman Entrepreneur Internship Program (KEIP)	Fall 2001
ECO BC 3017: Economics of Business Organization	Spring 1998
ECO W 4375: Rise of the Atlantic Economy	Fall 1996
ECO BC 2014: Topics in Economic History: Latin America & the Caribbean	Fall 1995
ECO BC 3065: Seminar in Business Organization	Spring 1996
ECO BC 1002: Introduction to Microeconomics	Fall 1995

**Course prepared for Barnard College First-Year Seminar Program:**

FSM BC 1243: First-Year Seminar: Slavery to Wages: An Exploration of Coercion in Modern Society	Spring 1996
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**Courses not listed above prepared at other institutions: \***

\* Undergraduate unless otherwise indicated

Economic History of Europe (for Ph.D. program)	Yale University
Economic History of Modern Europe	Yale University and Univ. of Michigan at Ann Arbor
Economics of Development	University of Michigan at Ann Arbor
Economic History of Business (in Spanish)	Universidad Carlos III de Madrid
Economic History of the International Economy (in Spanish)	“
Economics of Technology (for masters program, in Spanish)	“

**GRADUATE ADVISERSHIP AND SERVICE**

**Adviser of Independent Study:** Victoria Basualdo (History) Fall 2002

**Service in Ph.D. Dissertation Committees**

2001-2002:	Eric Hilt (Economics), Pedro Guibovich (History)
1999-2000:	Andrea Ruiz-Esquide (History)
1997-1998:	Seth Weissman (Economics), James Mabry (History), Mary Money (History)
1996-1997:	Priya Ranjan (Economics), Humberto García Muñiz (History), Antonio Zapata (History), Shawn Miller (History)

**Service in Ph.D. Qualifying Examination Committees** (at Columbia University unless otherwise indicated)

2002-2003:	Steve Bryan (History), Claudine Leysinger (History), Nancy Regal (History), Elizabeth Abdanur Sa (History)
2001-2002:	Vania Markarian (History)
1996-1997:	Ugalde, Alejandro (History), Andrea Ruiz-Esquide (History)
1995-1996:	Nora Jaffrey (History), Monty Hindman (Univ. Michigan /History)

**UNDERGRADUATE ACADEMIC ADVISERSHIP (Senior Essays)**

<i>Academic Year</i>	<i>Advisees</i>	<i>Academic Year</i>	<i>Advisees</i>
2002-2003	13	1997-1998:	5
2001-2002	3	1996-1997:	7
1999-2000	2	1995-1996:	7
1998-1999:	2		

## ***PRESENTATIONS AT CONFERENCES AND SEMINARS***

### *Presentations in 2002:*

Columbia Seminar in Economic History, Oct. 2002, "How Brinkmanship Saved Chadbourne: Strategy of Desperation in the International Sugar Agreement of 1931."

Economic History Seminar, ITAM, Mexico. May 2002. "Legislative Shocks and the U.S.-Cuban Sugar Trade: The Seismic Information in Stock Prices."

Conference on Institutions in the Economic History of Latin America. Hoover Institution. Stanford University, Jan. 2002. "How Brinkmanship Saved Chadbourne: Strategy of Desperation in the International Sugar Agreement of 1931."

### *Presentations in 2001:*

Joint Seminar in Economic History, and Development and International Economics, University of California at Los Angeles. "How Brinkmanship Saved Chadbourne: Strategy of Desperation in the International Sugar Agreement of 1931."

Economic History Seminar, University of Massachusetts at Amherst. Spring 2001. "Legislative Shocks and the U.S.-Cuban Sugar Trade: The Seismic Information in Stock Prices."

### *Presentations in 2000:*

Conference on Institutions in the Economic History of Latin America. Hoover Institution. Stanford University, Nov. 2000. "Legislative Shocks and the U.S.-Cuban Sugar Trade: The Seismic Information in Stock Prices."

International Society for Institutional Economics (ISNIE), annual meeting, Tübingen, Germany, Sept. 2000. "The Political Economy of Land Privatization in Argentina and Australia, 1820-1855."

Economic History Association, Annual Meeting, Los Angeles, CA, Sept. 2000, "Governing Foreign Trade: The Effects of Quota Regulation on the U.S.-Cuban Sugar Trade."

International Cliometrics Conference, Montreal, Quebec, June 2000, "The Political Economy of Land Privatization in Argentina: 1810-1890."

Economics Seminar, Lehigh University. April 14, 2000. "Voting, Cycling and Legislative Decisions: A Lesson from the Hawley-Smoot Tariff."

### *Presentations in 1999:*

Columbia Economic History Workshop, Oct 1999, "Voting, Cycling and Legislative Decisions: A Lesson from the Hawley-Smoot Tariff."

Western Economic Association Meetings, San Diego, CA, July 6-10, 1999, "The U.S. Sugar Tariff and the Cuban Revolution of 1933."

Business History Conference, Annual Meeting, Durham, NC, March 5-7, 1999. "U.S.-Cuban Trade Cooperation and Its Unraveling."

Economic History Workshop, University of Kansas, April 1999, "The U.S. Sugar Tariff and the Cuban Revolution of 1933."

### *Presentations in 1998:*

Harvard Economic History Workshop, November 6, 1998, "Did Congressional Institutions Matter? The Political Economy of the Hawley-Smoot Tariff." coauthored with Richard Sicotte.

Economic History Association, Annual Meeting, September 25-28, 1998, "The Political Economy of Exporting Economic Instability: the US Sugar Tariff and the Cuban Revolution of 1933," coauthored with Richard Sicotte.

Yale Economic History Seminar, April 29, 1998. "Organizational Innovation and the Latifundium: the Purpose of the Colono Contract in Cuban Sugar, 1889-1929."

Economic History Workshop at the University of Illinois at Urbana-Champaign, April 24, 1998. "Creating Standards for a Market: the Emergence of Outside Contracting for Sugar Cane in Cuba, 1880-1917."

Economic History Workshop at Northwestern University, April 23, 1998. "Creating Standards for a Market: the Emergence of Outside Contracting for Sugar Cane in Cuba, 1880-1917."

Business History Conference, March 13-14, 1998. "Creating Standards for a Market: the Emergence of Outside Contracting for Sugar Cane in Cuba, 1880-1917."

Conference on Institutional Change and Latin American Economic Growth: Empirical Studies in the New Institutional Economics, Stanford University, the Hoover Institution, February 6, 1998. "Privately and Publicly Induced Institutional Change: Observations from Cuban Cane Contracting, 1880-1936."

American Historical Society, Annual Meeting, Jan 8-11, 1998, "The Colono Contract and the Latifundium: Organizational Learning in Cuban Sugar, 1890-1929."

*Presentations in 1997:*

Social Science History Association, Annual Meeting, October 17-19, 1997, "Organizational Innovation and the Latifundium: the Purpose of the Colono Contract in Cuban Sugar, 1889-1929."

Economic History Association, Annual Meeting, September 12-14, New Brunswick, New Jersey, 1997, "Organizational Innovation and the Latifundium: the Purpose of the Colono Contract in Cuban Sugar, 1889-1929."

Conference on Latin America and the World Economy in the Nineteenth and Twentieth Centuries, Bellagio, Italy, June 30-July 4, 1997. "Organizational Innovation and the Latifundium: the Meaning of the Colono Contract in Cuban Sugar, 1889-1929."

Washington, D. C. Area Economic History Seminar, March 7, 1997. "Organizational Learning and Institutional Change: Refining the Sugar Cane Contract in Cuba, 1889-1929."

*Presentations before 1997:*

Economic History Workshop at Stanford University, February 7, 1996. "Factor Endowment and Contract Choice: Why Were Cane Supply Contracts Different in Cuba and Hawaii? 1900-1929."

Economic History Workshop at the University of California at Los Angeles, February 8, 1996. "Factor Endowment and Contract Choice: Why Were Cane Supply Contracts Different in Cuba and Hawaii? 1900-1929."

Economic History Seminar at Harvard University, October 27, 1995. "Factor Endowment and Contract Choice: Why Were Cane Supply Contracts Different in Cuba and Hawaii? 1900-1929."

Economic History Seminar at Yale University, December 6, 1995. "Factor Endowment and Contract Choice: Why Were Cane Supply Contracts Different in Cuba and Hawaii? 1900-1929."

University of Michigan, Seminar in Business Economics, December 9, 1994. "Cane Fires and Crisis Management: Why Sugar Cane Supply Contracts Were Different in Cuba and Hawaii."

University of Michigan, CCHROME Seminar in Economic History, September 1994, "Cane Fires and Crisis Management: Why Sugar Cane Supply Contracts Were Different in Cuba and Hawaii."

University of Illinois, Economic History Workshop, 1994. "Arson and Crisis Management: Why Sugar Cane Supply Contracts Were Different in Cuba and Hawaii."

Economic History Association annual conference, 1994. "Arson and Crisis Management: Why Sugar Cane Supply Contracts Were Different in Cuba and Hawaii."

El Instituto de Historia de Cuba and la Comisión Nacional Cubana de la U.N.E.S.C.O. Simposio Internacional: 1898, Naciones emergentes y transición imperial, Havana, Cuba, June 1994, "The Leverage of *Colonos*: Asset Specificity and Regional Investment in the Cuban Sugar Industry, 1899-1929."

Cliometric Society sessions, ASSA meetings, January 1994. "Avoiding Holdup: A Regional Comparison of Asset Specificity and Technical Change in the Cuban Sugar Industry, 1899-1929."

Congreso de la Asociación de Historia Económica, San Sebastian, Spain, September 1993, "Paternalism and Protection: The Institutional Response of the European Periphery to Industrialization," co-authored with Francesco Galassi.

SPES/EHES Workshop on Economic Growth in the European Periphery, Pazo de Mariñan, Spain, July 1993. "Paternalism and Protection: The Institutional Response of the European Periphery to Industrialization," co-authored with Francesco Galassi.

Universidad Carlos III de Madrid, 1993. "Sugar and Fire: Why Sugar Cane Supply Contracts Were Different in Cuba and Hawaii."

Universitat Autònoma de Barcelona, International Conference on the History of Cuba, 1993. "The Role of the Colono in Cuban Sugar, 1898-1929."

Economic History Association annual conference, 1992. "Avoiding Holdup: Asset Specificity and Technical Change in the Cuban Sugar Industry, 1899-1929."

## ***SERVICE TO COLLEGE AND UNIVERSITY***

### ***Barnard College***

Grant Proposal Committee and Curriculum Development for the Barnard Chapter of the Kauffman Entrepreneur Network Project (KENP) for 2003-04.

Presentation at the Kauffman Foundation Collegiate Entrepreneurship Network, Annual Conference, April 9-11, 2003, of Barnard College's combined curricular plans for the for-profit and social entrepreneurship programs of Barnard's Kauffman Entrepreneurship Network Project in 2003-04.

Academic Seminar Instructor and Adviser, Kauffman Entrepreneur Internship Program, 2001-02, 2002-03.

First-Year/Sophomore Adviser, 1996-2000, 2001-03

Participant in BEATL Program, 1999-2000, 2001-2002

Participant in Barnard's pilot project to development online registration, 1999-2000.

Judicial Committee, 1996-99

First-Year Seminar Program, Instructor, 1995-99

Author of interactive game for First-Year Seminar, used in my section in 1999, and added to collection of games for *Reacting to the Past*, 1999.

Pan-African Studies Committee, 1996-98

Academic adviser in Centennial Scholars Program, Centennial Scholar, 1995-96 (Eliza Wright), 2003-04 (Moshua Ghosh).

***Barnard Economics Department***

Departmental point-person for website development and instructional media use, 2001-2003

Coordinator of Interdisciplinary Major in Economic History, 1996-2003

Symposium Coordinator, 1998-99

Committee for Coordination of Introductory Economics Courses, 1995-96

Committee of Judges for the Hirschorn Prize for Best Junior Paper, 1997-98, 2001-02

Committee on Faculty-Student Interaction, 1997

Special Adviser for Study Abroad, 1997-99

Special Adviser for Interdisciplinary Joint Programs with the Columbia International School of Public Affairs and Columbia Law School, 1998-99

***Barnard College Faculty Search Committees***

Department of Economics, Junior Search Committee, 2002-2003

Department of Political Science, Junior Search Committee, 2002-2003

Department of Economics, Junior Search Committee, 1999-2000.

Department of Economics, Junior Search Committee, 1996-97.

Department of History, Junior Search Committee, Outside Member, 1997-98

***Columbia University Faculty Search Committee***

Department of Economics, Barnard Liaison for Junior Faculty Search, 1996-97

Department of History, Junior Search Committee, Outside Member, 1996-97

***SERVICE TO ECONOMICS AND ECONOMIC HISTORY PROFESSION***

Editorial Board of *Journal of Economic History*, 2002-present

Convener and Judge of the Alexander Gerschenkron Prize for 2000-2001, awarded by the Economic History Association to the best dissertation in economic history on a non-U.S. topic.

***Referee of Article Manuscripts For Professional Journals***

*Journal of Economic History*

*Explorations in Economic History*

*Revista de Historia Económica*

*European Review of Economic History*

*Agricultural History*

***Reviewer of Grant Proposals for Research Funding Institutions***

National Science Foundation

City University of New York, Internal Research Grant Program

***Reviewer of Book Manuscripts Under Consideration by Academic Presses***

University of Florida Press

***Organizer of Seminar and Conference Sessions***

Co-chair of the Columbia University Seminar in Economic History, 1995-97, 2000-2002

Co-organizer of the International Economic History Association Conference, Madrid, Spain, August 1998.

Organizer of a conference entitled "Economic Performance and Trade: Spain and Its Empire Before and After 1898." Component of the Consortium of New York City Universities for the Commemoration of the Centennial of the Spanish-American War.

Columbia University representative of the Consortium of New York City Universities for the Commemoration of the Centennial of the Spanish-American War. This consortium organized a city-wide event to promote awareness of opportunities for business and academic exchange between the United States and Spain. Other participants: New York Public Library, New York University, City University of New York, Princeton University, Hispanic Society of America, New-York Historical Society.

### ***MEMBERSHIP IN PROFESSIONAL ORGANIZATIONS***

American Economic Association  
Economic History Association  
International Society for New Institutional  
Economics

Cliometrics Society  
Latin American Studies Association  
Business History Conference  
European Historical Economics Society

### ***PROFESSIONALLY-RELATED COMMUNITY SERVICE***

1996-98: Representative for Barnard College and Columbia University Seminars in the Consortium for the Commemoration of the Spanish-American War, and organizer of a component of the New York City-wide Commemorative Event: "1898-1998: A War Becomes History," March 20-29. Institutions represented in the consortium were: Barnard College, University Seminars of Columbia University, the Consulate General of Spain in New York, The Graduate School and University Center of the City University of New York, The Hispanic Society of America, Instituto Cervantes New York, The New-York Historical Society, The New York Public Library, New York University, Princeton University.